



Automotive DMS - Implementation Consultant – Parts Specialist

Titan DMS is a leading developer and supplier of cloud based software solutions for Automotive Dealers and Manufacturers. Since 2009, Titan's flagship product; the Titan Dealer Management System, has been adopted by Franchised Automotive Dealerships covering over 45 different Automotive Brands throughout Australia, Africa, and Europe and continues to extend its global reach and reputation as a leading international software provider.

Titan products are built on innovation, and the creativity that drives this innovation is just one of the reasons why a career with Titan DMS could be the perfect outlet for your passion and skills. Titan team members are motivated, ethical, passionate about customer satisfaction, and are driven towards making the most of opportunities for self-improvement.

Capitalising on the drive for self-improvement is something we take very seriously. Our management ethos is to recognise an individual's abilities and to seek to invest the time in developing the associated skills to make the most of them. Blend this ethos with an innovative, expanding organisation and the opportunities for career development and the avenues to utilise your present and future skills are significant. We are our people, and whilst as a business we make software, as an organisation, it is the people in which we have the most pride in making some of the industry's best!

If you can see yourself aligning your own career and personal goals with Titan DMS, and you have the required skillsets to make this role a success, then we invite you to apply for the advertised position of Implementation Consultant.

This role is a team based position providing onsite training to new users of our Dealer Management System in both a classroom style environment, and supporting individual users in a live operating environment. The role necessitates extensive travel throughout all Middle East and North Africa, travelling and functioning as a team on project based implementations. Whilst implementation projects cover training users across all dealership departments, this particular opening has a requirement for a candidate who is able to demonstrate a focus on dealership Parts sales and Inventory management. Full training on the Titan Dealer Management System is provided; along with opportunities for diversification into training other departments including Service, CRM, Vehicle Sales and Stock Control. Career growth in Leadership and Project Management areas are heavily encouraged for staff fulfilling this position.

The successful candidate will have

- *A minimum of 3 years' experience performing a Parts function within an Automotive Dealership, encapsulating in depth understanding in the areas of Parts Sales and Parts Inventory management.*
- *A general understanding of the Service and Vehicle Departments, the functions, general processes and how the departments inter-relate.*
- *Excellent verbal and non-verbal communication skills.*
- *A Proven ability to work within a team environment, with the capacity to both lend support and seek support when required.*
- *A strong work ethic, and be motivated by attaining the highest levels of customer satisfaction.*
- *A willingness and ability to show flexibility with working hours.*
- *An ability and desire to travel.*

This permanent full time position is available immediately. Whilst largely a position involving travel, applicants will need to have the capability to be based from our Dubai head office, situated in Dubai World Central.